

Thank you for meeting me to talk about the new sales contract.

It's in both our best interests to sign this contract as quickly as possible. How should we proceed?

Let's look over the main articles and make sure everything is in order.

What about the terms of renewal?

I know the renewal terms were a sticking point during our last negotiations. Are you satisfied with the compromise?

Yes, this counter proposal looks much better, and we can live with the improved conditions.

I'm glad you accept the new proposal.

Now that we agree, should we summarize the main points to make sure we are on the same page and then finalize it?



Yes, let's finish it.



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